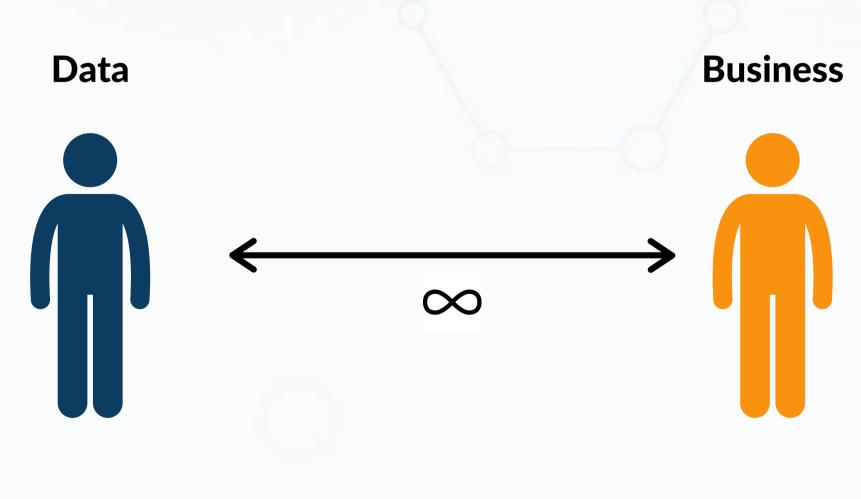
# Bridge the Data — Business gap

COVID-19





# Your Data employees...

... may have the best insights, the most accurate predictions, or the fanciest algorithm.

But all t impact.

MINDSPEAKING

Therefore, Data professionals need the skills to **communicate** their analytical work.

But all that matters is business

# **Presentation: People Skills for** Data professionals





# Insightful Refreshing

## **Outcomes of the session**

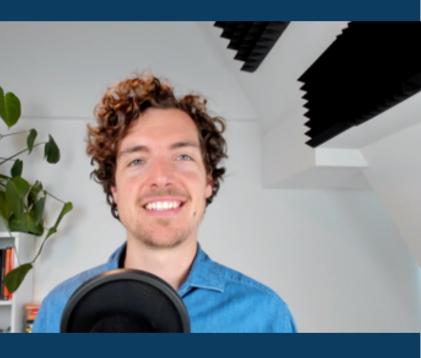
#### Your data employees will:

Understand **why communication is important** as a data professional

Get **practical tips** that they can implement right away

Interact and share their own knowledge this boosts learning and employee engagement





### Get more value from data

Retain your data talent

# Focused on your challenges

#### The presentation includes practical tips on:

- Understanding the business
- Gaining stakeholder buy-in
- Persuasion based on neuroscience
- Data storytelling

I'm open to tailor the session to the main challenges of your company.

### The end of Zoom fatique



No slides for the online session

Maximum engagement by using objects





#### In-person

or

#### Online



# **10,000s of people heard me speak**

I've given this presentation numerous times, for small and big companies.

## **Examples of previous clients:**





You can also listen to **40+ Podcasts** that invited me to speak about communication in Data & Analytics. <u>Click here</u> for an example.



# & 3.5 million+ views

on my posts about communication in Data & Analytics (in 2021 only)



### What clients say



#### Mark Farrell PhD FIA ProActuary.com | Actuarial

Science Senior Lecturer June 28, 2021, Mark was a client of Gilbert's I asked Gilbert to present at the 2021 Growth Actuary Virtual Summit to a global audience of actuaries.

The reason I asked Gilbert to be a speaker at this large global event was because I had followed him for some time and I was impressed with his content and his ideas. He seemed like someone with a lot of value to give to the actuarial community.

Gilbert did not disappoint. 2,441 actuaries, business professionals and students across the world registered to watch his talk. He delivered a stellar presentation that was unique, insightful, engaging and filled with actionable tips and advice. He was also a pleasure to work with during the event and I rate Gilbert as one of those rare individuals that comes from a very analytical background yet has amazing communication skills and an excellent awareness and ability to see the bigger picture. I'm very glad to have connected with Gilbert and it's been a privilege working with him. See less



#### Claire Birkhoff Global HR Lead Philips DA Enabling Functions September 20, 2021, Claire was a client of Gilbert's

Gilbert was invited to speak at one of our Philips DA internal knowledge sharing sessions. Gilbert was excellent, the whole presentation was very effective without using one slide. He showed his knowledge and creativity by using pictures, tools and objects which everybody could connect to. The mix of personal stories, vulnerability and theory was excellent. He did an amazing job. See less



#### Casper Vaandrager Direkteur VHP2 September 20, 2021, Caspe

September 20, 2021, Casper was a client of Gilbert's Gilbert's presentation for members of the VHP2 was insightful and constructive. The combination of powerful insights into human behaviour and humor gave the audience food for thought and created lively discussions. Gilbert created a lot of energy as he connects and interacts well with the audience.





ABN·AMRO Capgemini





### What data professionals say



Rahul Goyal Scrum Master and Data Analyst at ABN AMRO Bank N.V. June 24, 2021, Rahul was a client of Gilbert's

I got the chance of attending a session by Gilbert on "People Skills for Analytical Thinkers" and I can say that he is an amazing story teller. I still remember how he managed to make the session interactive, memorable and interesting without using a single slide. I would highly recommend sessions or workshops by him to learn the art of story-telling and communicating, especially if you work in analytics domain (a deadly and valuable combination!). See less



#### Hyungue Lim Math, the foundation of my

June 24, 2021, Hyungue was a client of Gilbert's

Gilbert is highly effective in helping you understand how to communicate your data and analysis more clearly to your clients, colleagues, and boss. His talk is extremely unique and interesting as he explains things using examples of how we process data. I strongly believe his traning sessions will help your team and product to be more successful! See less



#### Natacha Lord Team Lead Model Engineering July 7, 2021, Natacha was a client of Gilbert's

Gilbert came to Rabo and made a presentation on bridging between analytics and business, stressing the importance of end user roles. It was very practical as well as eye opener.













#### Read the other **40**+ recommendations on my LinkedIn profile:



# Are you busy? Here's the invite for your employees



Your analytical skills are incredibly valuable. However, rational thinking alone isn't enough.

#### Have you ever:

- Presented an idea, but then no one seemed to care?
- Explained your analysis, only to leave your colleague confused?
- Struggled to work with people who are less analytical and more emotional?

In these situations, people skills make the difference, and research shows these skills are becoming more important at work.

In this interactive presentation, Gilbert will share personal struggles and practical tips. These will help you understand the business, get buy-in from stakeholders, and tell stories with your data.

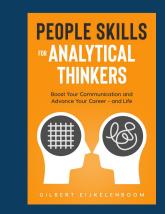
### About Gilbert Eijkelenboom

As a former professional poker player, you can find Gilbert Eijkelenboom wherever **psychology** and **data** meet.

Gilbert's academic background is in Behavioral Science. But after, he decided to build a career in Data & Analytics.

Combining both worlds, Gilbert founded the company MindSpeaking: **The Human Side of Data**.

Last year Gilbert published the bestselling book: People Skills for Analytical Thinkers.



**MINDSPEAKING** 



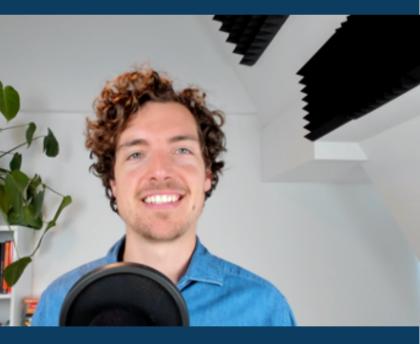


# Like what you see?

Let's talk about a presentation for your organization

### gilbert@mindspeaking.com +31 6 127 237 40





#### Gilbert Eijkelenboom